

CANADA FEATURE FILM FUND (CFFF)

THEATRICAL DOCUMENTARY PROGRAM PRODUCTION AND POSTPRODUCTION

GUIDELINES

APPLICABLE AS OF FEBRUARY 19, 2025

Ce document est également disponible en français.

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PROGRAM INTENT AND OBJECTIVES

The Theatrical Documentary Program (the "**Program**") supports Canadian production companies at the production and/or postproduction stage of their feature-length documentary projects aimed primarily at theatrical audiences. The guiding principles of the Program are to invest in:

- theatrical documentary films that will speak to Canadian and international audiences, and that will bring both
 cultural impact and audience engagement. Telefilm seeks to fund theatrical documentaries that will be available
 to audiences through theatrical, festival and community releases, and that will build and contribute to our
 Canadian cultural legacy.
- filmmakers with a strong sensibility and perspective who will bring original voices and approaches and will advance cinematic expression.
- emerging and established filmmakers to support them in advancing their artistic career through ambitious and impactful films.
- greater equity and representation in storytelling, that reflects gender parity and diversity from various communities including Indigenous, Black, People of Colour, 2SLGBTQIA+ individuals, Gender-diverse identities and expressions, as well as People with Disabilities, from all regions of the country.¹
- creative teams from Official Language Minority Communities and those situated outside the main production centres of Toronto and Montreal.
- Indigenous content that is produced by creators who are Indigenous and/or have engaged in meaningful research, collaboration, and cooperation with Indigenous communities impacted by their projects.²
- creative teams who are from underrepresented communities or who have engaged in meaningful research, collaboration, and cooperation with the communities impacted by their projects.
- content creation that helps advance sustainable production practices and that encourages environmental responsibility.

Resources within the Canada Feature Film Fund ("CFFF") are allocated on a linguistic basis which maintains approximately one third of funding for French-language projects.

¹ Telefilm acknowledges that terminology is subject to change and evolving language will be part of the ongoing and inclusive dialogue with the industry.

² Telefilm encourages all applicants to respect the guiding principles outlined in the "On-Screen Pathways and Protocols: A Media Production Guide".

1. ELIGIBILITY CRITERIA FOR APPLICANTS

1.1. Eligibility Criteria for Applicants

An applicant must meet all the following eligibility criteria:

- a. Be a Canadian-controlled corporation, as determined under sections 26 to 28 of the <u>Investment</u>
 Canada Act:
- b. Have its head office in Canada and carry out its activities in Canada; and
- c. Operate as an audiovisual production company.

Furthermore, individual producers and other key production personnel exercising creative and financial control over the project submitted to Telefilm must be Canadian citizens, within the definition of the <u>Citizenship Act</u>, or permanent residents within the definition of the <u>Immigration and Refugee Protection Act</u>.

1.2. Broadcaster-Affiliated Companies

Broadcaster-affiliated production companies based outside Quebec that meet the basic eligibility criteria are eligible to apply. A company is considered to be broadcaster-affiliated if it, or a corporate group of which it is a member, receives more revenue from CRTC-regulated operations (including without limitation, broadcasting, cable, satellite) than from combined production and distribution operations. For the purposes of the above, **corporate group** means two or more affiliated corporations. Telefilm will use the definition of **affiliate** set out in the <u>Canada Business Corporations Act.</u>

2. ELIGIBILITY CRITERIA FOR PROJECTS

2.1. Basic Project Eligibility Criteria

To be eligible, a project³ must:

- a. be a **feature length documentary film** (at least 75 minutes long) to be produced or completed primarily in English, French, an Indigenous language or, for artistic imperatives, in another language;⁴
- b. be **aimed primarily at the Canadian theatrical market** while maximizing distribution on alternative platforms⁵. **Note:** all broadcast or digital platform licenses must be for the feature length version of the project and must allow an exclusive theatrical distribution window for a duration of at least three months starting from commercial release of the project (unless otherwise agreed by Telefilm, the applicant, the broadcaster(s), the Canadian distributor and/or the eligible online video service);
- c. be **budgeted at no less than \$400,000** (except postproduction applications which have no minimum budget requirement);
- d. if a postproduction application, be submitted following rough assembly and prior to picture-lock⁶;

³ The term **eligible project** is used interchangeably with **film or project** throughout the guidelines.

⁴ Audiovisual Treaty coproductions may be in any language, subject to compliance with the applicable treaty(ies).

⁵ Projects intended primarily for the video or television market are not eligible.

⁶ Any point in the postproduction process that still involves picture cutting and/or editing. Once all picture editing is complete, the film's visual elements are considered locked (picture lock) and postproduction can move to the next phase, the sound edit and mix.

- e. be under the ownership of the Canadian applicant(s);
- f. have its **copyright owned by Canadians** (unless the project is an audiovisual treaty coproduction);
- g. be under the **financial**, **creative** and **distribution control of the eligible applicant(s)**; as well, all rights and options necessary for the full and complete exploitation of the project must be held by the eligible applicant(s);
- h. with respect to Canadian content certification, upon completion be either:
 - ✓ certified by the Canadian Audio-visual Certification Office (CAVCO) as a "Canadian film or video production" with a minimum of eight out of ten points or the prorated equivalent (i.e. a minimum of 80% of available CAVCO points) under the provisions of the <u>Income Tax Act</u>; or
 - ✓ recognized as an audiovisual treaty coproduction by the Minister of Canadian Heritage (refer to Telefilm's guidelines on <u>audiovisual treaty coproductions</u>);
- i. be solely directed by Canadian citizens, within the definition of the <u>Citizenship Act</u>, or permanent residents, within the definition of the <u>Immigration and Refugee Protection Act (Canada)</u> (unless the project is an audiovisual treaty coproduction);
- j. conform to the Canadian Association of Broadcasters ("CAB") <u>Code of Ethics</u> and to all other programming standards endorsed by the CAB or the Canadian Radio-television and Telecommunications Commission (CRTC), and not contain any element that is an offence under the <u>Criminal Code</u>, is libellous or in any other way unlawful.

2.2. Theatrical Distribution Requirement

Unless otherwise agreed to by Telefilm, all projects funded by Telefilm under this Program **must be released in theatres in Canada within one year of completion and delivery** supported by a marketing plan.

2.2.1. Additional Requirement for Projects with budgets of \$500,000 and more:

Projects with a total budget of \$500,000 and more must have a **firm commitment from an eligible Canadian distribution company** for theatrical release of the project in Canada within one year of completion and delivery supported by a marketing plan.

Note: The criteria for an eligible distributor are described in the Marketing Program Guidelines available on Telefilm's website.

Further, please note that the National Film Board is considered as an eligible Canadian Distribution Company for the purposes of this eligibility requirement.

On a case-by-case basis, Telefilm reserves the right to accept a firm written commitment from a non-eligible Canadian distribution company.

2.3. Ineligible Project Types

The following non-exhaustive list provides examples of the types of projects that are not eligible under the Program:

- projects done on contract for, or produced by, a government agency;
- projects produced primarily for industrial, corporate or institutional purposes;
- advertising;

- student projects;
- projects using film as a tool to record or document existing artworks;
- conventional forms of television entertainment, such as pilots, movies-of-the-week, news reports; and,
- projects not destined for a theatrical or festival audience.

2.4. Limitation on the Number of Applications for the Same Project

Starting in fiscal 2023-2024, a project that receives **three (3) negative decision letters** from Telefilm under this Program **may not be submitted for funding again**. Telefilm may, in its discretion, consider exceptions to this rule when there have been material changes to the project. For more information on what is considered a material change, please see the Essential Information Guide on the Program webpage.

2.5. Audiovisual Treaty Coproductions

Please note that projects that are recognized as audiovisual treaty coproductions are eligible to apply to this Program but are not guaranteed funding. The determination of eligibility of applicants and projects will be adapted to reflect the conditions set out in the applicable treaty(ies) while meeting the spirit and intent of these guidelines.

For the purposes of this document, audiovisual treaty coproduction in which the Canadian coproduction company has a majority interest are referred to as "majority coproductions", and those in which the Canadian coproduction company has a minority interest are referred to as "minority coproductions".

3. EVALUATION CRITERIA AND DECISION-MAKING PROCESS

3.1. Description of the Process

Advisory committees will evaluate projects based on the evaluation criteria described below and submit their recommendations to Telefilm. Advisory committees may be composed of internal members, external members, or a mix of internal and external members.

There may be different advisory committees for different portfolios based on considerations such as language market, budget level, and region.

Each advisory committee will use an evaluation grid⁷ to score the eligible projects and will meet to discuss and recommend a priority ranking of the projects that it considered.

Depending on the volume of applications received, a shortlisting process designed to accelerate decision-making may be applied.8

Diversity of Voices

The decision-making process takes into consideration Telefilm's objective to foster a diversity of voices in the industry to ensure that Telefilm funds a balanced portfolio of productions reflecting a variety of genres, budgets and company sizes, regions across the country, and different viewpoints.

⁷ Available on Telefilm's website.

⁸ See the Essential Information Guide for more information on the shortlisting process.

As part of fostering diversity of voices, Telefilm may prioritize projects whose key creative personnel (i.e., director(s) and/or screenwriter(s) and/or producer(s)) are members of communities supported through its Inclusion Initiatives:

- Indigenous;
- Black people;
- · People of Colour;
- 2SLGBTQIA+ individuals:
- · Gender-diverse identities and expressions:
- · Persons with disabilities:
- Members of Official Language Minority Communities.

Gender parity will continue to be a priority across all programs. Prioritization also considers the intersectionality of identities as a way to better reflect a large spectrum of lived experiences.⁹

Canadian Point of View

Telefilm aims to support the production of feature films which contain significant Canadian creative elements. While Telefilm does not intend to restrict filmmakers in their choices of stories, or their natural settings, it will, wherever possible, give priority to projects that present a distinctly Canadian point of view¹⁰.

3.2. Evaluation Criteria

3.2.1. Creative Elements

For production applications, Telefilm evaluates the creative elements of the project including the originality, quality and production-readiness of the script, the creative plan, the director's vision for the film, and the community engagement plan.

For postproduction applications, the artistic quality and potential of the film to reach audiences are evaluated based on the rough cut, the creative completion plan, and the community engagement plan.

3.2.2. Track Record of the Key Creative Personnel

Telefilm evaluates the screen-based industry experience of the key creative team, primarily the producer(s), director(s), and screenwriter(s), including critical acclaim and audience success.

Telefilm also considers the track record based on past and current performance including their full range of industry experience and level of expertise as it relates to the nature and scope of the project, as well as the applicant's history in fulfilling its contractual obligations towards Telefilm.

Lastly, Telefilm also considers any relevant complementary expertise of the creative team. Telefilm's expectation in terms of experience is in keeping with the project's scope.

⁹ Telefilm acknowledges that terminology is subject to change and evolving language will be part of the ongoing and inclusive dialogue with the industry.

¹⁰ In the case of audiovisual treaty coproductions, this criterion will be adapted to reflect the treaties and to ensure that the spirit and intent of these production guidelines are met.

3.2.3. Project Viability

The financial feasibility and creative viability and, where relevant, the level of committed market interest, are considered in the evaluation of the projects.

Telefilm may prioritize projects that are likely to start principal photography during the current fiscal year.

3.2.4. Theatrical Potential, Cultural Impact and Audience Reach Potential

Telefilm considers the applicant's promotional strategy and the track record/experience of the attached distribution team in evaluating whether the film will be discoverable and accessible to its intended audience, via community, festival and theatrical releases in Canada, and whether the project has potential to appeal to Canadian and international audiences.

Furthermore, the project's potential for cultural resonance (e.g., critical reviews, film festival acclaim, adding to representation in content, generating new perspectives and cultural conversation, etc.) and to distinguish itself in the current Canadian theatrical documentary landscape is also taken into consideration.

4. TERMS OF FUNDING

4.1. Amount of Telefilm Financing

Telefilm's financing may not exceed:

- Production Stage For projects whose Canadian budget is less than \$500,000: the lesser of 49% of eligible Canadian production costs or \$175,000;
- **Production Stage For projects whose Canadian budget is \$500,000 or greater:** the lesser of 35% of eligible Canadian production costs or \$500,000.
- Postproduction Stage: the lesser of 49% of the eligible Canadian production costs or \$75,000.

Telefilm may, in its discretion, exceed these caps in certain situations where there is a demonstrated need. For more details, please see the Essential Information Guide available on the Program <u>webpage</u>.

Telefilm will strive to support projects at the requested amount but may, in its discretion, recommend a different amount than requested (subject to the overall availability of funds and portfolio objectives).

4.2. Funding Method

The form of Telefilm's financial participation will vary depending on the amount of its financial participation and the Applicant's choice from the following options:

- 1) If Telefilm's financial participation is \$500, 000 or less: a non-repayable contribution or an equity investment repayable at a rate of 10% of the Applicant's share of all production revenues that the Applicant received, for a period of seven years from the starting date of the project's commercial exploitation.
- 2) In exceptional circumstances where Telefilm's financial participation is over \$500,000, the Applicant will have the choice between a repayable advance or a repayable equity investment and the recoupment practices set out in the Production guidelines will apply.

Should Telefilm's financial participation be provided in the form of an equity investment, Telefilm will acquire a proportionate share of the copyright in the production.

Note: The applicant's choice of the form of Telefilm's financing may affect the amount of federal or provincial tax credits that the producer is eligible to receive in connection with the production. Consequently, the producer must determine, in consultation with the producer's professional tax advisors, which form of Telefilm financing is optimal for the project. However, the producer must clearly indicate the choice of funding at the time of application and such choice will be finalized at the time of contracting.

4.3. Closed Captioning and Availability in Both Official Languages

All projects funded by Telefilm must:

- ✓ be made available in **both official languages**, in either subtitled or dubbed versions. **Note:** Projects produced and completed in an indigenous language must be made available in one of the official languages.
- √ have a closed-captioned version for the hearing impaired available as widely as possible; and
- ✓ be made available on digital platforms no later than two years after their theatrical exploitation or
 in the year following their completion if a theatrical release is not required.

Please note that **closed captioning and subtitling or dubbing costs should be included in production budgets** and it is deemed to be the producer's responsibility to ensure that both versions are produced. Dubbing costs included in the production budget will not be eligible for funding under the Canada Feature Film Fund (CFFF) Marketing Program.

5. INDIGENOUS STREAM

Telefilm will set aside funds for projects that are created, owned and controlled by Canadian Indigenous filmmakers to increase the diversity of the projects it supports and to support Canadian Indigenous creators who face a variety of unique barriers in the audiovisual industry.

In addition to the applicant and project eligibility criteria set out in sections 1 and 2 of these guidelines, applicant companies applying for funding under this Stream will have to show that they meet the following criteria:

- a. **100% of the project's copyright** (or at least 51% if there is more than one applicant) is held by a production company majority-owned and controlled by **Indigenous persons**;
- b. the project is under the creative, financial and distribution control of Indigenous persons;
- c. two thirds of the key positions in the creative team (producer(s), director(s) and screenwriter(s)) must be held by Indigenous persons.

In the upcoming year, Telefilm will be evaluating how to provide greater flexibility for projects with International Indigenous filmmakers in co-key creative positions.

Advisory committees composed of external and internal Indigenous industry professionals, will evaluate the projects submitted to the Indigenous Stream based on the evaluation criteria described above and will submit their recommendations to Telefilm. There may be different advisory committees for different portfolios based on language markets.

Each advisory committee will use an evaluation grid to score the eligible projects and will meet to discuss and recommend a priority ranking of the projects for its portfolio. Projects submitted under this Stream will be assessed based on the criteria set out in section 3 above. The objectives of narrative sovereignty outlined in the On-Screen Pathways and Protocols: A Media Production Guide will also be a factor in the consideration of all Indigenous projects and content.

The methods of funding set out in section 4 are also applicable to projects submitted under the Indigenous Stream.

In order to help achieve the objectives of this Stream, projects that are shooting in a remote location or implementing capacity-building programs, are eligible to apply for an additional \$100,000 towards the remote location shoot and/or capacity-building program. However, the total Telefilm funding shall not exceed 49% of the eligible Canadian production costs.

Please note that applicants who qualify under the Indigenous Stream are not required to submit projects under this Stream and may choose to submit their projects to any other stream under which they are eligible.

Please carefully review all requirements found here, in the Essential Information Guide, and the list of required documents available on the Program webpage regarding the Indigenous Stream.

Indigenous applicants who have questions about submitting their project are encouraged to contact the Lead, Indigenous Initiatives at Telefilm **prior** to submitting their application.

6. RECOUPMENT

This section applies only if Telefilm's financial participation takes the form of a repayable advance or equity investment.

6.1. Projects with a financial participation of \$500,000 and less

If Telefilm's financial participation is in the form of a **repayable equity investment**, the applicant shall pay to Telefilm 10% of the Applicant's share that the applicant is entitled to receive at any time during a period ending 7 years after the start of the project's commercial exploitation.

6.2 Projects with a financial participation greater than \$500,000

If Telefilm's financial participation is in the form of a repayable advance or equity investment and is greater than \$500,000, the recoupment practices outlined in the CFFF Production guidelines shall apply.

7. APPLICATION PROCESS

7.1. How to Apply

All applicants must apply online using <u>Dialogue</u> and must submit all applicable documentation described in the Required Documents list found on Telefilm's <u>website</u>. All documentation required to be submitted after the application is submitted must also be submitted on-line through Dialogue. ¹¹ If you have technical difficulties, please contact your regional coordinator. If required, please consult the *Service Charter*.

Please note that applications for audiovisual treaty coproductions recommendations must be done separately at the earliest of: 40% of the financing confirmed (exclusive of tax credits) or after an offer of financing from Telefilm has been received and, in all cases, no later than 30 days before the start of principal photography (60 days for coproductions with Poland, Hungary or Hong Kong).

7.2. When to Apply

Please refer to the Program <u>webpage</u> for the opening and closing dates. Telefilm recommends that applications for production financing be submitted well in advance of the commencement of principal photography. Applications for completion funding must be submitted prior to picture lock.

¹¹ Applicants will be advised if their application is incomplete and will be given five (5) business days to provide missing documentation, following which additional documentation will not be accepted. Please see the Essential Information Guide the Program webpage for details.

8. GENERAL INFORMATION

While compliance with the guidelines is a prerequisite to eligibility for funding, compliance does not guarantee entitlement to Telefilm funds. Telefilm may adjust its guidelines and application forms from time to time as required. Telefilm has full discretion in the application and interpretation of these guidelines to ensure that its funding is provided to those projects that meet its spirit and intent. In all questions of interpretation of either these guidelines, or the spirit and intent of this program, Telefilm's interpretation shall prevail.

Any information, in any form, provided, obtained, created, or communicated in connection with an application or project is subject to the <u>Access to Information Act</u> and the <u>Privacy Act</u>.

All Telefilm programs are subject to the availability of funding from government and other sources.